

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2007  
Commission file number 0-14938

**STANLEY FURNITURE COMPANY, INC.**

(Exact name of Registrant as specified in its Charter)

Delaware

54-1272589

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1641 Fairystone Park Highway, Stanleytown, VA 24168

(Address of principal executive offices, Zip Code)

Registrant's telephone number, including area code: (276) 627-2000

Securities registered pursuant to Section 12(b) of the Act:

Title of each class

Name of each exchange on which registered

Common Stock, par value \$.02 per share

Nasdaq Stock Market

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act: Yes ( ) No (x)

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act: Yes ( ) No (x)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days: Yes (x) No ( )

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (Section 229.405 of this chapter) is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ( )

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act, (check one): Large accelerated filer ( ) Accelerated filer (x) Non-accelerated filer ( )

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes ( ) No (x)

Aggregate market value of the voting and non-voting common equity held by non-affiliates of the Registrant based on the closing price on June 30, 2007: \$203 million.

Indicate the number of shares outstanding of each of the Registrant's classes of common stock as of January 25, 2008:

Common Stock, par value \$.02 per share  
(Class of Common Stock)

10,332,179  
Number of Shares

Documents incorporated by reference: Portions of the Registrant's Proxy Statement for our Annual Meeting of Stockholders scheduled for April 15, 2008 are incorporated by reference into Part III.

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## PART I

### Item 1. Business

#### **General**

We are a leading designer and manufacturer of residential wood furniture exclusively targeted at the upper-medium price range. We offer diversified product lines across all major style and product categories within this price range. This product depth and extensive style selection makes us a complete wood furniture resource for retailers in our price range and allows us to respond more quickly to shifting consumer preferences. We have established a broad distribution network that includes independent furniture stores, department stores, regional furniture chains, e-tailers and designers. To provide our products and support this broad distribution network, we have implemented a blended operating strategy combining efficient and flexible manufacturing processes with offshore sourcing of selected items. We incorporate selected imported finished items in our product line to lower costs, provide design flexibility and offer a better value to our customers. We emphasize continuous improvement utilizing lean business principles on an enterprise wide basis to enable us to continue providing competitive advantages to our customers, such as breadth of selection, quick delivery, reduced inventory investment, high quality and value.

#### **Products and Styles**

Our product offerings cover all major design categories and include dining room, bedroom, home office, home entertainment, accent tables and infant and youth furniture marketed as Young America®. We believe that the diversity of our product lines enables us to anticipate and respond quickly to changing consumer preferences and provides retailers a complete wood furniture resource in the upper-medium price range. We believe that our products represent good value and that the quality and style of our furniture combined with our broad selection and quick delivery differentiates our products in the marketplace.

We provide products in a variety of woods and finishes. Our products are designed to appeal to a broad range of consumers and cover all major style categories including traditional, contemporary, transitional and cottage designs.

We design and develop new product styles each year to replace discontinued items or styles and, if desired, to expand product lines. Our product design process begins with marketing personnel identifying customer preferences and conceptualizing product ideas, which generally consist of a group of related furniture pieces. A variety of sketches are produced, usually by Company designers, from which prototype furniture pieces are built prior to full-scale production. We consult with our marketing personnel, sales representatives and selected customers throughout this process and introduce our new product styles primarily at the fall and spring international furniture markets.

#### **Distribution**

We have developed a broad domestic and international customer base and sell our furniture through approximately 60 independent sales representatives to independent furniture retailers, department stores and regional furniture chains, e-tailers and designers. Representative customers in alphabetical order include, Carson Pirie Scott & Co., Furnitureland South, Gorman's Furniture, Jordan's Furniture, Kittles Home Furnishings Center, Inc., Louis Shanks, Mathis Brothers, Nebraska Furniture Mart, Raymour & Flanigan, Robb & Stucky, Schneiderman's Furniture, Treasures Furniture, and Walter E. Smithe Furniture Inc. We believe this broad network reduces exposure to regional recessions, and allows us to capitalize on emerging channels of distribution. We offer tailored marketing programs to address each channel of distribution.

The general marketing practice followed in the furniture industry is to exhibit products at international and regional furniture markets. In the spring and fall of each year, a seven-day furniture market is held in High Point, North Carolina, which is attended by most buyers and is regarded by the industry as the international market. We utilize approximately 63,000 square feet of showroom space at the High Point market to introduce new products, increase sales of our existing products and test ideas for future products.

We sold to approximately 3,500 customers during 2007 and approximately 6% of our sales in 2007 were to international customers compared to 5% in 2006. No single customer accounted for more than 10% of our sales in 2007. No material part of the business is dependent upon a single customer, the loss of which would have a

material effect on our business. The loss of several major customers could have a material impact on our business.

## **Manufacturing and Offshore Sourcing**

Our manufacturing strategy combines domestic manufacturing with global sourcing. Domestic manufacturing operations complement our product and distribution strategy allowing us to drive continuous improvement in quality and customer service, while reducing inventory costs. Our domestic manufacturing strategy includes:

- Smaller, more frequent and cost-effective production runs,
- Identification and elimination of manufacturing bottlenecks and waste,
- Employment of statistical process control and other quality tools,
- Use of cellular manufacturing in the production of components and
- Improvement of our relationships with suppliers by establishing primary suppliers.

In addition, a key element of our manufacturing practices is to involve all personnel, from hourly associates to management, in the improvement of the manufacturing processes by encouraging and responding to ideas to improve quality and to reduce manufacturing lead times. Each of our manufacturing facilities is focused on compatible products to improve quality and lower production costs.

We also integrate the sourcing of selected finished items with our domestic manufacturing operations to further enhance our product and distribution strategy. We acquire selected finished items and component parts from a limited number of offshore suppliers who can meet our quality specifications, production efficiency and scheduling requirements. Approximately 35% of our sales volume in 2007 came from products sourced offshore with China representing the largest volume. We anticipate this percentage to be about the same for 2008.

We operate manufacturing facilities in North Carolina and Virginia consisting of an aggregate of approximately three million square feet. We consider our facilities to be generally modern, well-equipped and well-maintained.

We shipped customer orders within 15 days from the receipt of order on average during 2007. We schedule production of our various styles based upon actual and anticipated orders. To support our delivery performance, we maintain a higher inventory level of sourced products compared to those we manufacture. Since we ship customer orders on average in 15 days, the size of our backlog is not necessarily indicative of our long-term operations. Our backlog of unshipped orders was \$17.5 million at December 31, 2007 and \$17.6 million at December 31, 2006.

## **Raw Materials**

The principal materials used in manufacturing our products include lumber, veneers, plywood, particle board, hardware, glue, finishing materials, glass products, laminates, fabrics and metals. We use a variety of species of lumber, including cherry, oak, ash, poplar, pine and maple. Our five largest raw material suppliers accounted for approximately 29% of our purchases in 2007. We believe that our sources of supply for these materials are adequate and that we are not dependent on any one supplier.

## **Competition**

We ranked 16<sup>th</sup> among the largest furniture manufacturers based on 2006 sales, according to *Furniture/Today*, a trade publication. The furniture industry is highly competitive and includes a large number of foreign and domestic manufacturers, none of which dominates the market. In addition, competition has significantly increased from foreign manufacturers in countries such as China and Vietnam which have lower production costs. The markets in which we compete include a large number of relatively small manufacturers; however, certain competitors have substantially greater sales volumes and financial resources compared to us. Competitive factors in the upper-medium price range include style, price, quality, delivery, design, service, selection and durability. We believe that our manufacturing processes, our sourcing strategy, long-standing customer relationships and customer responsiveness, consistent support of existing diverse product lines that are high quality and good value, and our experienced management are competitive advantages.

## **Associates**

At December 31, 2007, we employed approximately 1,800 associates. None of our associates are represented by a labor union. We consider our relationship with our associates to be good.

## **Trademarks**

Our trade names represent many years of continued business, and we believe these names are well recognized and associated with excellent quality and styling in the furniture industry. We own a number of trademarks and design patents, none of which are considered to be material.

## **Governmental Regulations**

We are subject to federal, state and local laws and regulations in the areas of safety, health and environmental protection. Compliance with these laws and regulations has not in the past had any material effect on our earnings, capital expenditures or competitive position. However, the effect of such compliance in the future cannot be predicted. We believe that we are in material compliance with applicable federal, state and local safety, health and environmental regulations.

## **Forward-Looking Statements**

Certain statements made in this report are not based on historical facts, but are forward-looking statements. These statements can be identified by the use of forward-looking terminology such as “believes,” “estimates,” “expects,” “may,” “will,” “should,” “could”, or “anticipates,” or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. These statements reflect our reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include the cyclical nature of the furniture industry, disruptions in offshore sourcing including those arising from supply or distribution disruptions or those arising from changes in political, economic and social conditions, as well as laws and regulations, in China or other countries from which we source products, international trade policies of the United States and countries from which we source products, business failures or loss of large customers, manufacturing realignment, competition in the furniture industry including competition from lower-cost foreign manufacturers, the inability to obtain sufficient quantities of quality raw materials in a timely manner, the inability to raise prices in response to inflation and increasing costs, failure to anticipate or respond to changes in consumer tastes and fashions in a timely manner, environmental compliance costs, and extended business interruption at manufacturing facilities. In addition, we have made certain forward-looking statements with respect to payments we expect to receive under the Continued Dumping and Subsidy Offset Act, which are subject to the risks and uncertainties described in our discussion of those payments that may cause the actual payments to differ materially from those in the forward looking statements. Any forward-looking statement speaks only as of the date of this filing, and we undertake no obligation to update or revise any forward-looking statements, whether as a result of new developments or otherwise.

## **Available Information**

Our principal Internet address is [www.stanleyfurniture.com](http://www.stanleyfurniture.com). We make available free of charge on this web site our annual, quarterly and current reports, and amendments to those reports, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission.

In addition, you may request a copy of these filings (excluding exhibits) at no cost by writing, telephoning, faxing or e-mailing us at the following address, telephone number, fax number or e-mail address.

Stanley Furniture Company, Inc.  
1641 Fairystone Park Highway  
Stanleytown, Virginia 24168  
Attention: Mr. Douglas I. Payne  
Telephone: 276-627-2000  
Fax: 276-629-5114

Or e-mail your request to: [Investor@Stanleyfurniture.com](mailto:Investor@Stanleyfurniture.com)

## Item 1A. Risk Factors

***Our results of operations and financial condition can be adversely affected by numerous risks. You should carefully consider the risk factors detailed below in conjunction with the other information contained in this document. Should any of these risks actually materialize, our business, financial condition and future prospects could be negatively impacted.***

***We may not be able to sustain sales and earnings levels due to economic downturns.***

The furniture industry historically has been cyclical in nature and has fluctuated with economic cycles including the current downturn in the U.S. housing market. During economic downturns, the furniture industry tends to experience longer periods of recession and greater declines than the general economy. We believe that the industry is significantly influenced by economic conditions generally and particularly by consumer behavior and confidence, the level of personal discretionary spending, housing activity, demographics and credit availability. These factors not only affect the ultimate consumer, but also impact furniture retailers, which are our primary customers. As a result, a worsening of current conditions or a future economic downturn could lower our sales and earnings.

***As a result of our reliance on foreign sourcing:***

- **Our ability to service customers could be adversely affected and result in lower sales and earnings.**

Our sourcing partners may not supply goods that meet our manufacturing, quality or safety specifications, in a timely manner and at an acceptable price. We may reject goods that do not meet our specifications and either manufacture internally or find alternative sourcing arrangements at a higher cost, or may be forced to discontinue the product. Also, delivery of goods from our foreign sourcing partners may be delayed for reasons not typically encountered with domestic manufacturing or sourcing, such as shipment delays caused by customs or labor issues.

- **Changes in political, economic and social conditions, as well as laws and regulations, in China or the other countries from which we source products could adversely affect us.**

Foreign sourcing is subject to political and social instability in China or the other countries where our sourcing partners are located. This could make it more difficult for us to service our customers. Also, significant fluctuations of foreign exchange rates against the value of the U.S. dollar could increase costs and decrease earnings. In addition, an outbreak of the avian flu or similar epidemic in Asia or elsewhere may lower our sales and earnings by disrupting our supply chain in the countries impacted.

- **International trade policies of the United States and countries from which we source products could adversely affect us.**

Imposition of trade sanctions relating to imports, taxes, import duties and other charges on imports could increase our costs and decrease our earnings.

***Business failures, or the loss, of large customers could result in a decrease in our future sales and earnings.***

Although we have no customers that individually represent 10% or more of our total annual sales, the possibility of business failures, or the loss, of large customers could result in a decrease of our future sales and earnings. Lost sales may be difficult to replace and any amounts owed to us may become uncollectible.

***Manufacturing realignment could result in a decrease in our earnings.***

We review our domestic manufacturing operations and foreign sourcing program on an ongoing basis. Certain individual products or product lines may be shifted from being domestically produced to being sourced and as a result we may reduce our domestic capacity. Manufacturing realignments could result in a decrease in our earnings.

***We may not be able to sustain current sales and earnings due to the actions and strength of our competitors.***

The furniture industry is very competitive and fragmented. We compete with many domestic and foreign manufacturers. Competition from foreign producers has increased dramatically in the past few years, with most residential wood furniture sold in the United States now coming from imports. These foreign producers typically have lower selling prices due to their lower operating costs. Some competitors have greater financial resources than we have and often offer extensively advertised, well-recognized, branded products. As a result, we are continually subject to the risk of losing market share, which may lower our sales and earnings.

***We may not be able to obtain sufficient quantities of quality raw materials in a timely manner, which could result in a decrease in our sales and earnings.***

Because we are dependent on outside suppliers for all of our raw material needs, we must obtain sufficient quantities of quality raw materials from our suppliers at acceptable prices and in a timely manner. We have no long-term supply contracts with our key suppliers. Unfavorable fluctuations in the price, quality and availability of these raw materials could negatively affect our ability to meet demands of our customers and could result in a decrease in our sales and earnings.

***We may not be able to maintain or to raise prices in response to inflation and increasing costs.***

Future market and competitive pressures may prohibit us from raising prices to offset increased raw material costs, freight costs and other inflationary items. This could lower our earnings.

***Failure to anticipate or respond to changes in consumer tastes and fashions in a timely manner could result in a decrease in our sales and earnings.***

Residential furniture is a highly styled product and is subject to rapidly changing consumer trends and tastes. If we are unable to predict or respond to changes in these trends and tastes in a timely manner, we may lose sales and have to sell excess inventory at reduced prices. This could lower our sales and earnings.

***Future environmental costs could reduce our earnings.***

We are subject to federal and state environmental regulations that govern the release of pollutants into the water and air, the disposal and management of toxic wastes and substances and the cleanup of hazardous sites. The timing and ultimate magnitude of costs for environmental compliance are difficult to predict and could reduce our earnings.

***Extended business interruption at our manufacturing facilities could result in reduced sales.***

Furniture manufacturing creates large amounts of highly flammable wood dust. Additionally, we utilize other highly flammable materials such as varnishes and solvents in our manufacturing processes and are therefore subject to the risk of losses arising from explosions and fires. Our inability to fill customer orders during an extended business interruption could negatively impact existing customer relationships resulting in market share decreases.

**Item 1B. Unresolved Staff Comments**

None.

## Item 2. Properties

Set forth below is certain information with respect to our principal properties. We believe that all these properties are well maintained and in good condition. All of our plants are equipped with automatic sprinkler systems and modern fire protection equipment, which we believe are adequate. All facilities set forth below are active and operational. Production capacity and extent of utilization of our facilities are difficult to quantify with certainty because maximum capacity and utilization varies periodically depending upon the product being manufactured, the amount of component parts and finished items outsourced and the utilization of the labor force at the facility. In 2007 we operated our facilities at levels significantly below their estimated capacity. In late 2007 we announced the conversion of our Martinsville facility from a manufacturing to a warehousing operation. We believe available capacity at our facilities together with the integration of selected imported finished items will be adequate to expand production to meet anticipated product requirements.

<u>Location</u>	<u>Primary Use</u>	<u>Approximate Facility Size (Square Feet)</u>	<u>Owned or Leased</u>
Stanleytown, VA	Manufacturing and Corporate Headquarters	1,721,000	Owned
Martinsville, VA	Manufacturing/Warehouse (1)	300,000	Owned
Lexington, NC	Manufacturing	635,000	Owned
Robbinsville, NC	Manufacturing	562,100	Owned
High Point, NC	Showroom	63,000	Leased
Martinsville, VA	Warehouse	243,000	Leased

(1) This facility is being converted from a manufacturing facility to a warehouse facility.

## Item 3. Legal Proceedings

In the normal course of business, we are involved in claims and lawsuits none of which currently, in our opinion, will have a material adverse affect on our consolidated financial statements.

## Item 4. Submission of Matters to a Vote of Security Holders

None.

## Executive Officers of the Registrant

Our executive officers and their ages as of January 1, 2008 are as follows:

<u>Name</u>	<u>Age</u>	<u>Position</u>
Jeffrey R. Scheffer.....	52	Chairman, President and Chief Executive Officer
Douglas I. Payne .....	49	Executive Vice President – Finance and Administration and Secretary
R. Glenn Prillaman .....	36	Senior Vice President – Marketing and Sales
Dennis K. Taggart .....	50	Vice President – Human Resources

**Jeffrey R. Scheffer** has been Chairman of the Board of Directors since April 2005 and Chief Executive Officer since December 2002. Mr. Scheffer has been President since April 2001. He also served as Chief Operating Officer from April 2001 to December 2002. Prior to his employment with us, Mr. Scheffer served as President of American Drew, a furniture manufacturer, for five years.

**Douglas I. Payne** has been Executive Vice President – Finance and Administration since April 2001. Mr. Payne previously held the position of Senior Vice President – Finance and Administration since December 1996. He was our Vice President of Finance and Treasurer from September 1993 to December 1996. Prior to that time, Mr. Payne held various financial management positions since his employment by us in 1983. Mr. Payne has been our Secretary since 1988.

**R. Glenn Prillaman** has been Senior Vice President – Marketing and Sales since September 2006. Mr. Prillaman previously held the position of Senior Vice President – Marketing/Sales – Young America® since August 2003. He was our Vice President – Product Manager from January 2002 to August 2003. Mr. Prillaman held various management positions in product development for Young America® from June 1999 to January 2002. Mr. Prillaman is the son of Albert L. Prillaman who serves as lead director on the Board of Directors.

**Dennis K. Taggart** has been Vice President of Human Resources since his employment with us in January 2005. He has been an executive officer of the company since April 2006. Prior to his employment with us, Mr. Taggart served as Director of Human Resources for Whirlpool Corporation, an appliance manufacturer, since 2000. Prior to that, he held various human resource positions with Hillenbrand Industries, a healthcare and funeral services company, since 1985.

## PART II

### **Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities**

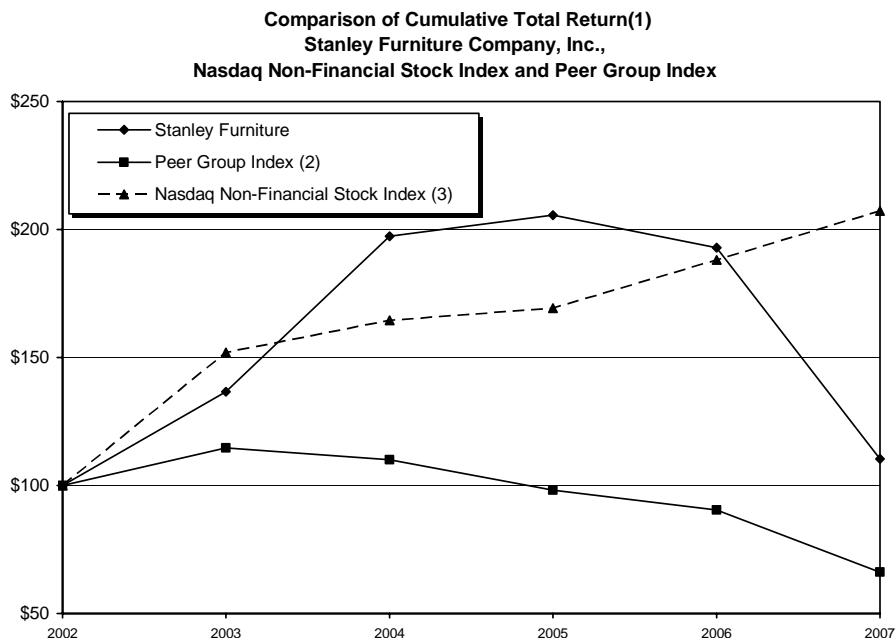
Our common stock is quoted on the Nasdaq Stock Market ("Nasdaq") under the symbol **STLY**. The table below sets forth the high and low sales prices per share, for the periods indicated, as reported by Nasdaq.

	<u>2007</u>			<u>2006</u>		
	<u>High</u>	<u>Low</u>	<u>Dividends Paid</u>	<u>High</u>	<u>Low</u>	<u>Dividends Paid</u>
<b>First Quarter</b> .....	<b>\$22.16</b>	<b>\$19.38</b>	<b>\$.10</b>	\$29.96	\$22.77	\$.08
<b>Second Quarter</b> .....	<b>23.74</b>	<b>20.20</b>	<b>.10</b>	29.58	20.00	.08
<b>Third Quarter</b> .....	<b>22.25</b>	<b>15.89</b>	<b>.10</b>	25.57	20.54	.08
<b>Fourth Quarter</b> .....	<b>17.38</b>	<b>10.39</b>	<b>.10</b>	24.06	19.11	.08

As of January 25, 2008, we have approximately 2,900 beneficial stockholders. Our dividend policy is subject to review and revision by the Board of Directors and any future payments will depend upon our financial condition, our capital requirements and earnings, as well as other factors the Board of Directors may deem relevant.

## Performance Graph

The following graph compares cumulative total stockholder return for the Company with a broad performance indicator, the Nasdaq Non-Financial Stock index (an industry index) and a Peer group index for the period from December 31, 2002 to December 31, 2007.



- (1) The graph shows the cumulative total return on \$100 invested at the market close on December 31, 2002, the last trading day in 2002, in Common Stock or the specified index, including reinvestments of dividends.
- (2) Peer Group Index as prepared by Hemscott, Inc. consists of SIC Code 2511 Wood Household Furniture Index and SIC code 2512 Wood Household Furniture, Upholstered. At January 2, 2008, Hemscott reported that these two indexes consisted of Bassett Furniture Industries, Inc., Chromcraft Revington, Inc., Ethan Allen Interiors, Inc., Flexsteel Industries, Inc., Furniture Brands International, Hooker Furniture Corp., La-Z-Boy, Inc. and Stanley Furniture Company, Inc.
- (3) Nasdaq Non-Financial Stock Index prepared for The Nasdaq Stock Market by the Center for Research in Securities Prices at the University of Chicago.

## Equity Compensation Plan Information

The following table summarizes our equity compensation plans as of December 31, 2007:

	Number of shares to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of shares remaining available for future issuance under equity compensation plans
Equity compensation plans approved by stockholders	840,488	\$16.15	29,016
Equity compensation plans not approved by stockholders <sup>(1)</sup>	<u>200,000</u>	<u>13.94</u>	
<b>Total</b>	<b><u>1,040,488</u></b>	<b><u>\$15.73</u></b>	<b><u>29,016</u></b>

<sup>(1)</sup>Represents a one time option grant to Jeffrey R. Scheffer, in connection with his employment as our President and Chief Operating Officer in April 2001.

**Item 6. Selected Financial Data**

	<b>Years Ended December 31,</b>				
	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>
	(in thousands, except per share data)				
<b>Income Statement Data:</b>					
Net sales .....	<b>\$282,847</b>	\$307,547	\$333,646	\$305,815	\$265,263
Cost of sales (1) .....	<b>235,937</b>	242,679	251,937	230,174	203,410
Gross profit .....	<b>46,910</b>	64,868	81,709	75,641	61,853
Selling, general and administrative expenses .....	<b>39,573</b>	42,139	44,267	40,953	35,637
Pension plan termination charge (2) .....	<b>(6,605)</b>				
Operating income .....	<b>732</b>	22,729	37,442	34,688	26,216
Income from Continued Dumping and Subsidy Offset Act, net.....	<b>10,429</b>	4,419			
Other income, net.....	<b>265</b>	297	288	188	203
Interest expense, net.....	<b>2,679</b>	1,710	1,825	2,343	2,748
Income before income taxes .....	<b>8,747</b>	25,735	35,905	32,533	23,671
Income taxes .....	<b>2,845</b>	8,954	12,674	11,744	8,521
Net income .....	<b>\$ 5,902</b>	\$ 16,781	\$ 23,231	\$ 20,789	\$ 15,150
<b>Basic Earnings Per Share: (3)</b>					
Net income .....	<b>\$ .56</b>	\$ 1.44	\$ 1.82	\$ 1.65	\$ 1.20
Weighted average shares .....	<b>10,478</b>	11,649	12,766	12,574	12,651
<b>Diluted Earnings Per Share: (3)</b>					
Net income .....	<b>\$ .55</b>	\$ 1.41	\$ 1.77	\$ 1.59	\$ 1.17
Weighted average shares .....	<b>10,677</b>	11,924	13,154	13,099	12,923
Cash dividends paid per share.....	<b>\$ .40</b>	\$ .32	\$ .24	\$ .20	\$ .10
<b>Balance Sheet and Other Data:</b>					
Cash .....	<b>\$ 31,648</b>	\$ 6,269	\$ 12,556	\$ 7,632	\$ 2,509
Inventories .....	<b>58,086</b>	59,364	69,961	73,658	54,638
Working capital.....	<b>91,852</b>	72,036	91,200	88,567	64,455
Total assets .....	<b>173,731</b>	162,678	190,488	188,888	164,203
Long-term debt including current maturities.....	<b>30,714</b>	8,571	11,428	15,685	22,700
Stockholders' equity .....	<b>102,851</b>	109,647	132,749	127,265	102,558
Capital expenditures.....	<b>\$ 3,951</b>	\$ 4,196	\$ 4,986	\$ 1,718	\$ 1,243
Stock repurchases:					
Shares (3).....	<b>639</b>	1,423	1,057		1,132
Total cost.....	<b>\$ 13,557</b>	\$ 33,576	\$ 22,993		\$ 14,788

- (1) Included in cost of sales in 2007 is \$3.6 million pretax (\$2.4 million after tax), or \$.23 per diluted share, for the conversion of one of our manufacturing facilities to a warehouse operation.
- (2) We terminated our defined benefit pension plan in 2007, resulting in a charge to earnings of \$6.6 million pretax (4.5 million after tax), or \$.42 per diluted share.
- (3) Amounts have been retroactively adjusted to reflect the two-for-one stock split, distributed in the form of a stock dividend, on June 6, 2005.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation

The following discussion should be read in conjunction with the Selected Financial Data and the Consolidated Financial Statements and Notes.

### Overview

Over the past few years the residential wood furniture industry has experienced a surge in low cost imported products, primarily from China. Imports have grown dramatically in the past few years and now account for most residential wood furniture sold in the United States.

In response to this trend we developed a blended strategy of combining our domestic manufacturing capabilities with an offshore sourcing program and have continued to realign our manufacturing capacity. We incorporate selected imported finished items in our product line to lower costs, provide design flexibility and offer a better value to our customers. Sourced products were approximately 35% of our sales in 2007 compared to 34% in 2006. We anticipate this percentage will remain about the same for 2008.

In 2005, we began reinvigorating our continuous improvement efforts using lean business principles to improve processes and efficiencies. While these renewed efforts have shown positive results, it is difficult to project the speed and the extent to which we will be able to lower costs, improve quality and reduce inventories.

In response to the lower demand caused by industry-wide slowdown that began in late 2005, we have lowered our headcount by approximately 700, or 28%, over the past two years and we are currently in the process of converting our Martinsville facility from a manufacturing to a warehouse operation.

We will continue to evaluate our manufacturing capacity needs considering offshore sourcing opportunities, current and anticipated demand for our products, overall market conditions and other factors we consider relevant. Should further capacity reductions become necessary, this could cause asset impairment or other restructuring charges in the future.

### Results of Operations

The following table sets forth the percentage relationship to net sales of certain items included in the Consolidated Statements of Income:

	<b>For the Years Ended</b>		
	<b>December 31,</b>		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales.....	100.0%	100.0%	100.0%
Cost of sales .....	<u>83.4</u>	<u>78.9</u>	<u>75.5</u>
Gross profit .....	16.6	21.1	24.5
Selling, general and administrative expenses .....	14.0	13.7	13.3
Pension plan termination charge.....	<u>2.3</u>		
Operating income .....	.3	7.4	11.2
Income from Continued Dumping and Subsidy Offset Act, net .....	3.7	1.4	
Other income, net .....	.1	.1	.1
Interest expense, net .....	<u>1.0</u>	<u>.5</u>	<u>.5</u>
Income before income taxes.....	3.1	8.4	10.8
Income taxes .....	<u>1.0</u>	<u>2.9</u>	<u>3.8</u>
Net income .....	<u>2.1%</u>	<u>5.5%</u>	<u>7.0%</u>

## 2007 Compared to 2006

Net sales decreased \$24.7 million, or 8.0%, in 2007 compared to 2006. The decrease was due primarily to lower unit volume, resulting from continued weakness in demand, which we believe is due to an industry wide slow down.

Gross profit for 2007 decreased to 16.6% from 21.1% in 2006. Lower margins resulted from lower sales and production levels, raw material inflation and increased compensation costs. The lower sales and production levels led to lower margins due to the under absorption of factory overhead costs. Also, a restructuring charge of \$3.6 million for the conversion of one of our manufacturing facilities into a warehouse operation contributed to the lower gross profit margin in 2007. We expect to record an additional charge in 2008 of about \$1.0 million with most of the impact occurring in the first half of the year.

Selling, general and administrative expenditures as a percentage of net sales were 14.0% in 2007 compared to 13.7% in 2006. The higher percentage for 2007 is due primarily to lower sales. Selling, general and administrative expenses decreased \$2.6 million during 2007 compared to 2006, due to lower selling expenses resulting from decreased sales and cost control initiatives implemented in response to lower sales.

Final distribution of assets and termination of our defined benefit pension plan occurred during 2007, resulting in a settlement charge to earnings of \$6.6 million and a final cash contribution of \$1.6 million.

As a result of the above, operating income as a percentage of net sales was .3% for 2007, compared to 7.4% for 2006.

We recorded income of \$10.4 million, net of legal expenses, from the receipt of funds under the Continued Dumping and Subsidy Offset Act of 2000 (CDSOA) and related settlement payments in connection with the case involving wooden bedroom furniture imported from China. CDSOA funds recorded in 2006 were 4.4 million, net of legal expenses and tariff adjustments.

Interest expense for 2007 compared to 2006 increased \$1.0 million due primarily to the \$25 million private note placement funded in 2007.

The effective tax rate for 2007 is 32.5%, compared to 34.8%, for 2006. The decrease in the effective tax rate is primarily due to lower taxable income. The effective tax rate for 2008 is expected to be in the range of 32.0% to 32.5%.

## 2006 Compared to 2005

Net sales decreased \$26.1 million, or 7.8%, in 2006 compared to 2005. The decrease was due primarily to lower unit volume, resulting from continued weakness in demand, which we believed was due to current industry conditions, partially offset by higher average selling prices.

Gross profit margin for 2006 decreased to 21.1% from 24.5% in 2005. Lower margins resulted from lower sales, decreased production levels, and higher raw material, compensation and energy costs. As a result of improving processes and reducing lead times, production levels decreased more sharply than the sales decline. The lower sales and production levels led to lower margins due to the under absorption of factory overhead costs.

Selling, general and administrative expenditures as a percentage of net sales was 13.7% in 2006 compared to 13.3% in 2005. The higher percentage for 2006 was due primarily to lower sales. Selling, general and administrative expenses decreased \$2.1 million during 2006 compared to 2005, due to lower selling expenses resulting from decreased sales and lower performance based compensation expense due to lower earnings. These lower costs were partially offset by increased bad debt expense and consulting fees related to our continuous improvement efforts.

As a result of the above, operating income as a percentage of net sales was 7.4% for 2006, compared to 11.2% for 2005.

We recorded income of \$4.4 million, net of legal expenses and tariff adjustments in 2006, from the receipt of funds under the Continued Dumping and Subsidy Offset Act of 2000 (CDSOA) in connection with the case involving wooden bedroom furniture imported from China. The CDSOA provides for the distribution of monies collected by the U.S. Customs and Border Protection from antidumping cases to qualified domestic producers, in cases where

domestic producers continue to invest in their technology, equipment, and people. CDSOA funds recorded in 2005 were insignificant.

Interest expense for 2006 decreased primarily due to lower average debt levels.

The effective tax rate for 2006 was 34.8%, compared to 35.3% for 2005. The decrease in the effective tax rate was primarily due to lower taxable income.

### **Financial Condition, Liquidity and Capital Resources**

Sources of liquidity include cash on hand, cash from operations and amounts available under a \$25.0 million credit facility that matures in August 2009. These sources have been adequate for day-to-day expenditures, debt payments, purchases of our stock, capital expenditures and payment of cash dividends to stockholders. In April 2007, we received \$25 million in proceeds from a private note placement. The note bears interest at 6.73% per annum and is payable in seven equal annual principal payments starting in May 2011 with the final payment due in May 2017. We expect these sources of liquidity to continue to be adequate for the future.

Working capital, excluding cash and current maturities of long-term debt, decreased \$7.0 million during 2007 to \$61.6 million from \$68.6 million in 2006. The decrease was primarily due to lower accounts receivable and inventories, reflecting lower sales.

We currently have \$19.0 million available under our Board of Directors authorization to repurchase shares of our common stock. Consequently, we may, from time to time, either directly or through agents, repurchase our common stock in the open market, through negotiated purchases or otherwise, at prices and on terms satisfactory to us. Depending on market prices and other relevant conditions, such purchases may be discontinued at any time.

Cash generated from operations was \$23.0 million in 2007 compared to \$35.3 million in 2006 and \$32.8 million in 2005. The decrease in 2007 was primarily due to lower cash received from customers due to lower sales and was partially offset by lower tax payments due to lower taxable earnings. The increase in cash from operations for 2006 compared to 2005 was due to lower cash paid to suppliers and employees due to lower production levels which was partially offset by lower cash collections from customers due to lower sales.

Net cash used by investing activities was \$4.0 million in 2007 compared to \$4.2 million in 2006 and \$5.0 million in 2005, and consisted primarily of normal capital expenditures. Capital expenditures in 2008 are anticipated to be in the range of \$3.0 million to \$4.0 million.

Net cash provided by financing activities was \$6.3 million in 2007, compared to cash used of \$37.4 million and \$22.9 million in 2006 and 2005, respectively. In 2007, a portion of the proceeds from our \$25 million private note placement and cash from operations provided funds for the purchase and retirement of our common stock, payment of cash dividends and scheduled debt payments. In 2006 and 2005, cash from operations was used to purchase and retire common stock, pay cash dividends and make scheduled debt payments. Over the last three years \$70.1 million was used to purchase 3.1 million shares of our common stock in the open market at an average price of \$22.47.

At December 31, 2007, long-term debt including current maturities was \$30.7 million. Debt service requirements are \$1.4 million in each of 2008, 2009, and 2010, \$5.0 million in 2011, and \$3.6 million in 2012. As of December 31, 2007, approximately \$25.0 million of borrowings were available under a revolving credit facility and cash on hand was \$31.6 million.

The following table sets forth our contractual cash obligations and other commercial commitments at December 31, 2007 (in thousands):

	<b>Payment due or commitment expiration</b>				
	<b>Total</b>	Less Than <b>1 year</b>	<b>1-3 years</b>	<b>3-5 years</b>	Over <b>5 years</b>
Contractual cash obligations:					
Long-term debt	<b>\$30,714</b>	\$1,428	\$2,857	\$ 8,571	\$17,857
Postretirement benefits other than pensions(1)	<b>2,784</b>	295	577	551	1,362
Fixed interest payment on long-term debt	<b>11,720</b>	2,030	3,761	2,934	2,995
Operating leases	<b>1,356</b>	743	613		
Total contractual cash obligations	<b><u>\$46,574</u></b>	<b><u>\$4,496</u></b>	<b><u>\$7,808</u></b>	<b><u>\$12,056</u></b>	<b><u>\$22,214</u></b>
Other commercial commitments:					
Letters of credit	<b><u>\$ 1,610</u></b>	<b><u>\$1,610</u></b>			

(1) The 1983 Group Annuity Mortality tables were used in estimating future benefit payments, and the health care cost trend rate for determining payments is 8.0% for 2007 and gradually declines to 5.5% in 2010 where it is assumed to remain constant for the remaining years.

Not included in the above table is unrecognized tax benefits of \$899,000.

### **Continued Dumping and Subsidy Offset Act (CDSOA)**

The CDSOA provides for distribution of monies collected by U.S. Customs and Border Protection from antidumping cases to qualified domestic producers where the domestic producers have continued to invest in their technology, equipment and people. We recorded income of \$10.4 million and \$4.4 million in 2007 and 2006, respectively, net of legal expenses, from CDSOA payments and related settlement payments.

In February 2006, U.S. legislation was enacted that ends CDSOA distributions for imports covered by antidumping duty orders entering the U.S. after September 30, 2007. Instead, these antidumping duties for merchandise entering the U.S. after September 30, 2007 will remain with the U.S. Treasury.

According to U.S. Customs and Border Protection, as of October 1, 2007, approximately \$178 million in duties had been secured by cash deposits and bonds on unliquidated entries, and this amount is potentially available for distribution under CDSOA to eligible domestic manufacturers in connection with the case involving wooden bedroom furniture imported from China. In addition, approximately \$41 million of funds available for distribution were set aside by the government over the past two years for a group of domestic producers that have requested CDSOA funds and are not eligible to receive funds based on the CDSOA and the government's historical administration of the CDSOA. The government set aside these CDSOA funds in connection with two lower court cases decided against the government on constitutional grounds that have been appealed. The resolution of these legal appeals will have a significant impact on the amount of additional CDSOA funds we receive.

There are a number of factors that can affect how much additional CDSOA funds we receive. These factors include:

- the annual administrative review process which can retroactively increase or decrease the actual duties owed on entries secured by cash deposits and bonds,
- our percentage allocation which is based on our qualifying expenditures in relation to the qualifying expenditures of other eligible domestic producers requesting distribution for the relevant time periods under CDSOA,
- the ultimate resolution of the legal appeals discussed above, and
- other administrative and legal challenges that may be instituted.

Assuming our percentage allocation in future years is the same as it was for the 2007 payment (approximately 25% of the funds distributed), that the amount of \$178 million collected by the government as of October 1, 2007 does not change as a result of the annual administrative review process or otherwise, and that the government loses the pending appeals based on constitutional issues (reducing our percentage allocation by approximately 50% based on the amount of funds held back for this pending litigation in 2007), we could potentially receive approximately \$22 million in additional CDSOA funds. If the government ultimately prevails on the pending constitutional legal challenges and the other assumptions remain the same, we could potentially receive approximately \$32 million more in funds, for a total of approximately \$55 million in additional CDSOA funds. Due

to the uncertainty of the various legal and administrative processes, we cannot provide assurances as to the amount of additional CDSOA funds that ultimately will be received, if any, and we cannot predict when we may receive any additional CDSOA funds.

## **Critical Accounting Policies**

We have chosen accounting policies that are necessary to accurately and fairly report our operational and financial position. Below are the critical accounting policies that involve the most significant judgments and estimates used in the preparation of our consolidated financial statements.

**Allowance for doubtful accounts** – We maintain an allowance for doubtful receivables for estimated losses resulting from the inability of trade customers to make required payments. We provide an allowance for specific customer accounts where collection is doubtful and also provide an allowance for other accounts based on historical collection and write-off experience. Judgment is critical because some customers have historically experienced financial difficulties. As the financial condition of these customers and the related receivable balances change, the level of such allowances will be reevaluated.

**Inventory valuation** – Inventory is valued at the lower of cost or market. Cost for all inventories is determined using the first-in, first-out (FIFO) method. We evaluate our inventory to determine excess or slow moving items based on current order activity and projections of future demand. For those items identified, we estimate our market value or net sales value based on current trends. Those items having a net sales value less than cost are written down to their net sales value. This process recognizes projected inventory losses when they become evident rather than at the time they are sold.

**Long-lived assets** – Property, plant and equipment is reviewed for possible impairment when events indicate that the carrying amount of an asset may not be recoverable. Assumptions and estimates used in the evaluation of impairment may affect the carrying value of long-lived assets, which could result in impairment charges in future periods. Depreciation policy reflects judgments on the estimated useful lives of assets.

**Tax contingencies** – Tax contingencies are recorded to address potential exposures involving tax positions we have taken that could be challenged by taxing authorities. These potential exposures result from the varying applications of statutes, rules, regulations and interpretations. Our tax contingencies contain assumptions based on past experiences and judgments about potential actions by taxing jurisdictions. The ultimate resolution of these matters may be greater or less than the amount that we have provided.

**Self-Insurance** – We are self-insured for certain claims related to medical insurance and workers' compensation. We maintain stop loss coverage with third party insurers to limit our total exposure. The self-insurance liability represents an estimate of the ultimate cost of claims incurred and unpaid as of the balance sheet date. The estimated liability is established based upon analysis of historical data to ensure that the liability is appropriate. If actual claims differ from our estimates, our financial results could be impacted.

**Tariffs imposed on wooden bedroom furniture imported from China** – Tariff expense is based on the most current rates published by the Department of Commerce. These rates are potentially subject to an administrative review process starting approximately one year after the publication date. The final amounts will depend on whether administrative reviews are performed and the outcome of those reviews, if any, on the vendors we purchase from. Consequently, any significant adjustments to these tariff rates could have a material impact on our financial results.

## **Off-Balance Sheet Arrangements**

We do not have transactions or relationships with "special purpose" entities, and we do not have any off balance sheet financing other than normal operating leases primarily for showroom, warehousing space and certain technology equipment.

## **New Accounting Standards**

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS No. 157"). This standard clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. We have not yet determined the impact that the implementation of SFAS No. 157 will have on our

results of operations or financial condition. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007.

**Item 7A. Quantitative and Qualitative Disclosures about Market Risk**

Our obligation under the revolving credit facility bears interest at a variable rate; therefore, changes in prevailing interest rates impact our borrowing costs. A one-percentage point fluctuation in market interest rates would not have had a material impact on earnings in 2007. None of our foreign sales or purchases are denominated in foreign currency and we do not have any foreign currency hedging transactions. While our foreign purchases are denominated in U.S. dollars, a relative decline in the value of the U.S. dollar could result in an increase in the cost of products obtained from offshore sourcing and reduce our earnings, unless we are able to increase our prices for these items to reflect any such increased cost.

**Item 8. Financial Statements and Supplementary Data**

The consolidated financial statements and schedule listed in items 15(a) (1) and (a) (2) hereof are incorporated herein by reference and are filed as part of this report.

**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**Item 9A. Controls and Procedures**

**Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the Exchange Act). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this annual report.

**Management's Report on Internal Control over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in *Internal Control-Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on our evaluation under the framework in *Internal Control – Integrated Framework*, our management concluded that our internal control over financial reporting was effective as of December 31, 2007.

**Changes in Internal Controls over Financial Reporting**

There were no changes in our internal control over financial reporting that occurred during the fourth quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Item 9B. Other Information**

None.

## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance**

Information related to our directors is set forth under the caption “Election of Directors” of our proxy statement (the “2008 Proxy Statement”) for our annual meeting of shareholders scheduled for April 15, 2008. Such information is incorporated herein by reference.

Information relating to compliance with section 16(a) of the Exchange Act is set forth under the caption “Section 16(a) Beneficial Ownership Reporting Compliance” of our 2008 Proxy Statement and is incorporated herein by reference.

Information relating to the Audit Committee and Board of Directors determinations concerning whether a member of the Audit Committee of the Board is a “financial expert” as that term is defined under Item 407(d) (5) of Regulation S-K is set forth under the caption “Board and Board Committee Information” of our 2008 Proxy Statement and is incorporated herein by reference.

Information concerning our executive officers is included in Part I of this report under the caption “Executive Officers of the Registrant.”

We have adopted a code of ethics that applies to our associates, including the principal executive officer, principal financial officer, principal accounting officer or controller, or person performing similar functions. Our code of ethics is posted on our website at [www.stanleyfurniture.com](http://www.stanleyfurniture.com). Amendments to and waivers from our code of ethics will be posted to our website when permitted by applicable SEC and NASDAQ rules and regulations.

### **Item 11. Executive Compensation**

Information relating to our executive compensation is set forth under the captions “Compensation of Executive Officers,” “Compensation Committee Interlocks and Insider Participation” and “Compensation Committee Report” of our 2008 Proxy Statement. Such information is incorporated herein by reference.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Our information relating to this item is set forth under the caption “Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters” of our 2008 Proxy Statement. Such information is incorporated herein by reference.

Information concerning our equity compensation plan is included in Part II of this report under the caption “Equity Compensation Plan Information.”

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

Our information relating to this item is set forth under the caption “Compensation of Executive Officers – Employment Agreements and Related Transactions” and “Board and Board Committee Information” of our 2008 Proxy Statement. Such information is incorporated herein by reference.

### **Item 14. Principal Accounting Fees and Services**

Our information relating to this item is set forth under the caption “Independent Registered Public Accountants” of our 2008 Proxy Statement. Such information is incorporated herein by reference.

## PART IV

### Item 15. Exhibits, Financial Statement Schedules

(a) Documents filed as a part of this Report:

(1) The following consolidated financial statements are included in this report on Form 10-K:

Report of Independent Registered Public Accounting Firm  
Consolidated Balance Sheets as of December 31, 2007 and 2006  
Consolidated Statements of Income for each of the three years in the period ended December 31, 2007  
Consolidated Statements of Changes in Stockholders' Equity for each of the three years in the period ended December 31, 2007  
Consolidated Statements of Cash Flow for each of the three years in the period ended December 31, 2007  
Notes to Consolidated Financial Statements

(2) Financial Statement Schedule:

Schedule II – Valuation and Qualifying Accounts for each of the three years in the period ended December 31, 2007

(b) Exhibits:

3.1 The Restated Certificate of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended July 2, 2005).

3.2 By-laws of the Registrant as amended (incorporated by reference to Exhibit 3 to the Registrant's Form 8-K (Commission File No. 0-14938) filed December 7, 2007).

4.1 The Certificate of Incorporation and By-laws of the Registrant as currently in effect (incorporated by reference to Exhibits 3.1 and 3.2 hereto).

4.2 Amended and Restated Note Purchase and Private Shelf Agreement dated as of January 26, 2007, among the Registrant, The Prudential Insurance Company of America, the other purchasers named therein and the affiliates of Prudential who became purchasers as defined therein (incorporated by reference to Exhibit 4.1 to the Registrant's Form 8-K (Commission File No 0-14938) filed February 1, 2007).

4.3 Amendment to Amended and Restated Note Purchase and Private Shelf Agreements dated as of October 12, 2007, among the Registrant, The Prudential Insurance Company of America ("Prudential"), Hartford Life Insurance Company, Medica Health Plans, Pruco Life Insurance Company of New Jersey, Prudential Retirement Insurance and Annuity Company, Mutual of Omaha Insurance Company. (incorporated by Reference to Exhibit 4.1 to the Registrant's Form 10-Q (Commission File No 0-17938) for the quarter ended September 29, 2007).

4.4 Certain instruments with respect to long-term debt of the Registrant and its consolidated subsidiaries are not filed herewith pursuant to Item 601(b)(4)(iii) of Regulation S-K since the total amount of securities authorized under each such instrument does not exceed 10% of the total assets of the Registrant and its subsidiaries on a consolidated basis. The Registrant agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request.

10.1 Supplemental Retirement Plan of Stanley Furniture Company, Inc., as restated effective January 1, 1993 (incorporated by reference to Exhibit 10.8 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 1993).(2)

10.2 First Amendment to Supplemental Retirement Plan of Stanley Furniture Company, Inc., effective December 31, 1995, adopted December 15, 1995 (incorporated by reference to Exhibit 10.7 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 1995).(2)

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(2) Management contract or compensatory plan

- 10.3 Stanley Interiors Corporation Deferred Compensation Capital Enhancement Plan, effective January 1, 1986, as amended and restated effective August 1, 1987 (incorporated by reference to Exhibit 10.12 to the Registrant's Registration Statement on Form S-1 (Commission File No. 0-14938), No. 33-7300).(2)
- 10.4 1994 Stock Option Plan (incorporated by reference to Exhibit 10.18 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 1994).(2)
- 10.5 Employment Agreement dated as of June 1, 1996, between Douglas I. Payne and the Registrant (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended June 30, 1996).(2)
- 10.6 2000 Incentive Compensation Plan (incorporated by reference to Exhibit A to the Registrant's Proxy Statement (Commission File No. 0-14938) for the special meeting of stockholders held on August 24, 2000).(2)
- 10.7 Amendment No. 1 to The Stanley Furniture Company, Inc. 1994 Stock Option Plan dated as of July 1, 2000 (incorporated by reference to Exhibit 10.3 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended September 30, 2000).(2)
- 10.8 Employment Agreement made as of April 9, 2001 between Jeffrey R. Scheffer and the Registrant (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended June 30, 2001).(2)
- 10.9 Option Agreement, dated April 30, 2001, between the Registrant and Jeffrey R. Scheffer (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended September 29, 2001).(2)
- 10.10 Second Amendment to Supplemental Retirement Plan of Stanley Furniture Company, Inc. effective January 1, 2002 (incorporated by reference to Exhibit 10.33 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2002).(2)
- 10.11 First Amendment, dated March 1, 2003, to the Employment Agreement, dated April 9, 2001, between the Registrant and Jeffrey R. Scheffer (incorporated by reference to Exhibit 10.2 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended March 29, 2003).(2)
- 10.12 Credit Agreement, dated August 29, 2003, between the Registrant and SouthTrust Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended September 27, 2003).
- 10.13 First Amendment, dated April 23, 2004, to the revolving credit facility dated August 29, 2003, between the registrant and SouthTrust Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-Q (Commission File No. 0-14938) for the quarter ended June 26, 2004).
- 10.14 2005 Incentive Compensation Award, dated as of December 15, 2004, from the Registrant to Jeffrey R. Scheffer (incorporated by reference to Exhibit 10.21 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2004).(2)
- 10.15 2005 Incentive Compensation Award, dated as of December 15, 2004, from the Registrant to Douglas I. Payne (incorporated by reference to Exhibit 10.22 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2004). (2)
- 10.16 Form of Stock Option Award under 2000 Incentive Plan (ISO) (incorporated by reference to Exhibit 10.23 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2004). (2)
- 10.17 Form of Stock Option Award under 2000 Incentive Plan (ISO/NSO) (incorporated by reference to Exhibit 10.24 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2004). (2)

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(2) Management contract or compensatory plan

- 10.18 Form of Stock Option Award under 2000 Incentive Plan (Directors) (incorporated by reference to Exhibit 10.25 to the Registrant's Form 10-K (Commission File No. 0-14938) for the year ended December 31, 2004). (2)
- 10.19 Second Amendment dated June 15, 2005, to the revolving credit facility dated August 29, 2003, between the Registrant and Wachovia Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K (Commission File No. 0-14938) filed on June 16, 2005).
- 10.20 Non-Competition Agreement, dated as of December 14, 2005, between the Registrant and Albert L. Prillaman (incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K (Commission File No. 0-14938) filed on December 19, 2005). (2)
- 10.21 Third Amendment, dated July 14, 2006, to the revolving credit facility dated August 29, 2003, between the Registrant and Wachovia Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Form 8-K (Commission File No 0-14938) filed July 18, 2006).
- 10.22 Fourth Amendment dated July 13, 2007, to the Revolving Credit Facility dated August 29, 2003, between the Registrant and Wachovia Bank (incorporated by reference to Exhibit 10.1 to the Registrant's Form 10-9 (Commission File No 0-14938) for the quarter ended June 30, 2007).
- 21 List of Subsidiaries(1)
- 23 Consent of PricewaterhouseCoopers LLP(1)
- 31.1 Certification by Jeffrey R. Scheffer, our Chief Executive Officer, pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended (1)
- 31.2 Certification by Douglas I. Payne, our Chief Financial Officer, pursuant to Rule 13a-14(a)/15d-14(a) of the Securities Exchange Act of 1934, as amended (1)
- 32.1 Certification by Jeffrey R. Scheffer, our Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.(1)
- 32.2 Certification by Douglas I. Payne, our Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.(1)

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(1) Filed Herewith

(2) Management contract or compensatory plan

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on our behalf by the undersigned, thereunto duly authorized.

STANLEY FURNITURE COMPANY, INC.

February 4, 2008

By: /s/Jeffrey R. Scheffer  
Jeffrey R. Scheffer  
Chairman  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<u>Signature</u>	<u>Title</u>	<u>Date</u>
<u>/s/Jeffrey R. Scheffer</u> (Jeffrey R. Scheffer)	Chairman and President and Chief Executive Officer (Principal Executive Officer)	February 4, 2008
<u>/s/Douglas I. Payne</u> (Douglas I. Payne)	Executive Vice President – Finance and Administration and Secretary (Principal Financial and Accounting Officer)	February 4, 2008
<u>/s/Robert G. Culp, III</u> (Robert G. Culp, III)	Director	February 4, 2008
<u>/s/Michael P. Haley</u> (Michael P. Haley)	Director	February 4, 2008
<u>/s/Thomas L. Millner</u> (Thomas L. Millner)	Director	February 4, 2008
<u>/s/T. Scott McIlhenny, Jr.</u> (T. Scott McIlhenny, Jr.)	Director	February 4, 2008
<u>/s/Albert L. Prillaman</u> (Albert L. Prillaman)	Director	February 4, 2008

STANLEY FURNITURE COMPANY, INC.  
ANNUAL REPORT ON FORM 10-K  
FOR THE YEAR ENDED DECEMBER 31, 2007  
INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Stanley Furniture Company, Inc.:

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Stanley Furniture Company, Inc. and its subsidiaries at December 31, 2007 and 2006, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2007 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the accompanying index presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2007, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule, and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As discussed in Notes 4, 6 and 7 to the consolidated financial statements, the Company changed the manner in which it accounts for uncertain tax positions effective January 1, 2007, share-based compensation effective January 1, 2006 and defined benefit pension and other postretirement plans effective December 31, 2006.

PricewaterhouseCoopers LLP  
Richmond, Virginia  
January 28, 2008

**STANLEY FURNITURE COMPANY, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share data)

	December 31,	
	<b>2007</b>	<b>2006</b>
<b>ASSETS</b>		
Current assets:		
Cash.....	\$ 31,648	\$ 6,269
Accounts receivable, less allowances of \$1,482 and \$1,554 .	25,393	32,260
Inventories:		
Finished goods.....	46,250	45,172
Work-in-process.....	4,432	5,183
Raw materials .....	7,404	9,009
Total inventories .....	58,086	59,364
Prepaid expenses and other current assets.....	1,767	2,085
Deferred income taxes .....	3,381	3,928
Total current assets .....	120,275	103,906
Property, plant and equipment, net .....	43,898	49,159
Goodwill.....	9,072	9,072
Other assets .....	486	541
Total assets.....	\$173,731	\$162,678
<b>LIABILITIES</b>		
Current liabilities:		
Current maturities of long-term debt.....	\$ 1,428	\$ 2,857
Accounts payable.....	16,106	17,789
Accrued salaries, wages and benefits .....	7,108	9,868
Other accrued expenses.....	3,781	1,356
Total current liabilities .....	28,423	31,870
Long-term debt, exclusive of current maturities .....	29,286	5,714
Deferred income taxes .....	4,824	7,422
Other long-term liabilities.....	8,347	8,025
Total liabilities .....	70,880	53,031
Commitments and Contingencies		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock, \$0.02 par value, 25,000,000 shares authorized, 10,332,179 shares issued and outstanding.....	207	219
Capital in excess of par value .....	591	59
Retained earnings .....	102,999	114,189
Accumulated other comprehensive loss .....	(946)	(4,820)
Total stockholders' equity .....	102,851	109,647
Total liabilities and stockholders' equity .....	\$173,731	\$162,678

The accompanying notes are an integral part  
of the consolidated financial statements.

**STANLEY FURNITURE COMPANY, INC.**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(in thousands, except per share data)

	For the Years Ended December 31,		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
Net sales.....	<b>\$282,847</b>	\$307,547	\$333,646
Cost of sales.....	<u>235,937</u>	<u>242,679</u>	<u>251,937</u>
Gross profit .....	<b>46,910</b>	64,868	81,709
Selling, general and administrative expenses.....	<b>39,573</b>	42,139	44,267
Pension plan termination charge.....	<u>(6,605)</u>	_____	_____
Operating income .....	<b>732</b>	22,729	37,442
Income from Continued Dumping and Subsidy Offset Act, net .....	<b>10,429</b>	4,419	
Other income, net.....	<b>265</b>	297	288
Interest income.....	<b>556</b>	383	358
Interest expense.....	<u>3,235</u>	<u>2,093</u>	<u>2,183</u>
Income before income taxes.....	<b>8,747</b>	25,735	35,905
Income taxes .....	<u>2,845</u>	<u>8,954</u>	<u>12,674</u>
Net income.....	<u><b>\$ 5,902</b></u>	<u>\$ 16,781</u>	<u>\$ 23,231</u>
Earnings per share:			
Basic .....	<u><b>\$ .56</b></u>	<u>\$ 1.44</u>	<u>\$ 1.82</u>
Diluted.....	<u><b>\$ .55</b></u>	<u>\$ 1.41</u>	<u>\$ 1.77</u>
Weighted average shares outstanding:			
Basic .....	<u><b>10,478</b></u>	<u>11,649</u>	<u>12,766</u>
Diluted.....	<u><b>10,677</b></u>	<u>11,924</u>	<u>13,154</u>
Cash dividends declared and paid per common share.....	<u><b>\$ .40</b></u>	<u>\$ .32</u>	<u>\$ .24</u>

The accompanying notes are an integral part  
of the consolidated financial statements.

**STANLEY FURNITURE COMPANY, INC.**  
**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY**  
For each of the three years in the period ended December 31, 2007  
(in thousands, except per share data)

	<u>Common Stock</u>		<u>Capital in</u>		<u>Retained</u>	<u>Accumulated</u>	
	<u>Shares</u>	<u>Amount</u>	<u>Excess of</u>	<u>Par Value</u>	<u>Earnings</u>	<u>Other</u>	<u>Total</u>
						<u>Loss</u>	
Balance at December 31, 2004 .....	12,830	\$ 257	\$10,207		\$116,952	\$ (151)	\$127,265
Net income .....					23,231		23,231
Minimum pension liability, net of deferred income tax benefit of \$17 .....						(27)	<u>(27)</u>
Comprehensive income .....							<u>23,204</u>
Exercise of stock options .....	469	9	6,353				6,362
Stock awards .....	10		244				244
Tax benefit on exercise of stock options .....			1,748				1,748
Purchase and retirement of stock .....	(1,057)	(21)	(18,552)		(4,420)		(22,993)
Dividends paid, \$0.24 per share .....					(3,081)		(3,081)
<b>Balance at December 31, 2005 .....</b>	<b>12,252</b>	<b>245</b>			<b>132,682</b>	<b>(178)</b>	<b>132,749</b>
Net income .....					16,781		16,781
Minimum pension liability, net of deferred income tax benefit of \$2,361 .....						(3,812)	<u>(3,812)</u>
Comprehensive income .....							<u>12,969</u>
Adjustment to initially apply SFAS No.158, net of deferred income tax benefit of \$514 ....						(830)	(830)
Exercise of stock options .....	90	2	1,109				1,111
Stock awards .....	10		247				247
Stock-based compensation .....			357		(30)		327
Tax benefit on exercise of stock options .....			386				386
Purchase and retirement of stock .....	(1,423)	(28)	(2,040)		(31,508)		(33,576)
Dividends paid, \$0.32 per share .....					(3,736)		(3,736)
<b>Balance at December 31, 2006 .....</b>	<b>10,929</b>	<b>219</b>	<b>59</b>		<b>114,189</b>	<b>(4,820)</b>	<b>109,647</b>
<b>Cumulative effect of adoption of FIN48 .....</b>					<b>21</b>		<b>21</b>
<b>Adjusted balance, January 1, 2007 .....</b>	<b>10,929</b>	<b>219</b>	<b>59</b>		<b>114,210</b>	<b>(4,820)</b>	<b>109,668</b>
<b>Net income .....</b>					<b>5,902</b>		<b>5,902</b>
<b>Prior service cost, net of deferred income tax benefit of \$1 .....</b>						<b>(2)</b>	<b>(2)</b>
<b>Actuarial loss, net of deferred income tax benefit of \$136 .....</b>						<b>(141)</b>	<b>(141)</b>
<b>Comprehensive Income .....</b>							<b><u>5,759</u></b>
<b>Termination of defined benefit pension plan, net of deferred income tax benefit of \$2,488 .....</b>						<b>4,017</b>	<b>4,017</b>
Exercise of stock options .....	43	1	531				532
Stock-based compensation .....			534				534
Tax benefit on exercise of stock options .....			92				92
Purchase and retirement of stock .....	(640)	(13)	(625)		(12,919)		(13,557)
Dividends paid, \$0.40 per share .....					(4,194)		(4,194)
<b>Balance at December 31, 2007 .....</b>	<b><u>10,332</u></b>	<b><u>\$ 207</u></b>	<b><u>\$ 591</u></b>		<b><u>\$102,999</u></b>	<b><u>\$ (946)</u></b>	<b><u>\$102,851</u></b>

The accompanying notes are an integral part of the consolidated financial statements.

**STANLEY FURNITURE COMPANY, INC**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands)

	For the Years Ended December 31,		
	<u>2007</u>	<u>2006</u>	<u>2005</u>
<b>Cash flows from operating activities:</b>			
Cash received from customers .....	<b>\$289,951</b>	\$311,726	\$ 333,233
Cash paid to suppliers and employees .....	<b>(269,795)</b>	(268,787)	(287,559)
Cash from Continued Dumping and Subsidy Offset Act, net .....	<b>9,986</b>	4,419	
Interest paid, net .....	<b>(2,359)</b>	(1,651)	(1,792)
Income taxes paid .....	<b>(4,775)</b>	(10,383)	(11,080)
Net cash provided by operating activities .....	<b><u>23,008</u></b>	<u>35,324</u>	<u>32,802</u>
<b>Cash flows from investing activities:</b>			
Capital expenditures .....	<b>(3,951)</b>	(4,196)	(4,986)
Other, net .....	<b>(20)</b>		(33)
Net cash used by investing activities .....	<b><u>(3,971)</u></b>	<u>(4,196)</u>	<u>(5,019)</u>
<b>Cash flows from financing activities:</b>			
Proceeds from senior notes .....	<b>25,000</b>		
Purchase and retirement of common stock .....	<b>(13,557)</b>	(33,576)	(22,993)
Repayment of senior notes .....	<b>(2,857)</b>	(2,857)	(4,257)
Dividends paid .....	<b>(4,194)</b>	(3,736)	(3,081)
Proceeds from exercise of stock options .....	<b>532</b>	1,111	6,362
Tax benefit from exercise of stock options .....	<b>32</b>	402	
Proceeds from insurance policy loans .....	<b>1,386</b>	1,241	1,110
Net cash provided (used) by financing activities .....	<b><u>6,342</u></b>	<u>(37,415)</u>	<u>(22,859)</u>
Net increase (decrease) in cash .....	<b>25,379</b>	(6,287)	4,924
Cash at beginning of year .....	<b><u>6,269</u></b>	<u>12,556</u>	<u>7,632</u>
Cash at end of year .....	<b><u>\$ 31,648</u></b>	<u>\$ 6,269</u>	<u>\$ 12,556</u>
<b>Reconciliation of net income to net cash provided by operating activities:</b>			
Net income .....	<b>\$ 5,902</b>	\$ 16,781	\$ 23,231
Adjustments to reconcile net income to net cash provided by operating activities:			
Pension plan termination charge .....	<b>6,605</b>		
Depreciation .....	<b>8,982</b>	5,759	5,582
Amortization .....	<b>72</b>	78	88
Deferred income taxes .....	<b>(4,083)</b>	(1,331)	(609)
Stock-based compensation .....	<b>534</b>	327	
Tax benefit from exercise of stock options .....	<b>(32)</b>	(402)	
Other, net .....	<b>220</b>	23	2
Changes in assets and liabilities:			
Accounts receivable .....	<b>6,867</b>	4,697	(921)
Inventories .....	<b>1,278</b>	10,597	3,697
Prepaid expenses and other current assets .....	<b>(1,142)</b>	(600)	(1,415)
Accounts payable .....	<b>(1,783)</b>	1,384	349
Accrued salaries, wages and benefits .....	<b>(3,028)</b>	(1,075)	815
Other accrued expenses .....	<b>2,528</b>	22	1,641
Other assets .....	<b>88</b>	379	248
Other long-term liabilities .....		(1,315)	94
Net cash provided by operating activities .....	<b><u>\$ 23,008</u></b>	<u>\$ 35,324</u>	<u>\$ 32,802</u>
<b>Supplemental disclosure of cash flow information:</b>			
Non-cash financing activities:			
Stock awards .....	<b><u>\$</u></b>	<u>\$ 247</u>	<u>\$ 244</u>

The accompanying notes are an integral part  
of the consolidated financial statements

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

**1. Summary of Significant Accounting Policies**

Organization and Basis of Presentation

The consolidated financial statements include Stanley Furniture Company, Inc. and our wholly owned subsidiaries. All significant inter-company accounts and transactions have been eliminated. We are a leading designer and manufacturer of wood furniture exclusively targeted at the upper-medium price range of the residential market.

We operate in one business segment. Substantially all revenues result from the sale of residential furniture products in the United States. Substantially all trade accounts receivable are due from retailers in this market, which consists of a large number of entities with a broad geographical dispersion.

Certain amounts in prior years have been reclassified to conform with the presentation adopted in the current prior year.

Revenue Recognition

Sales are recognized when products are shipped to customers. Revenue includes amounts billed to customers for shipping. Costs to warehouse and prepare goods for shipping to customers are expensed and recorded in selling, general and administrative expenses and amounted to \$5.0 million, \$6.0 million, and \$6.6 million in 2007, 2006 and 2005, respectively.

Inventories

Inventories are valued at the lower of cost or market. Cost for all inventories is determined using the first-in, first-out (FIFO) method.

Property, Plant and Equipment

Depreciation of property, plant and equipment is computed using the straight-line method based upon the estimated useful lives. Gains and losses related to dispositions and retirements are included in income. Maintenance and repairs are charged to income as incurred; renewals and betterments are capitalized. Assets are reviewed for possible impairment when events indicate that the carrying amount of an asset may not be recoverable. Assumptions and estimates used in the evaluation of impairment may affect the carrying value of property, plant and equipment, which could result in impairment charges in future periods. Depreciation policy reflects judgments on the estimated useful lives of assets.

Capitalized Software Cost

We amortize purchased computer software costs using the straight-line method over the estimated economic lives of the related products. Unamortized cost at December 31, 2007 and 2006 was approximately \$75,000 and \$115,000, respectively, and is included in other assets.

Income Taxes

Deferred income taxes are determined based on the difference between the consolidated financial statement and income tax bases of assets and liabilities using enacted tax rates in effect in the years in which the differences are expected to reverse. Deferred tax expense represents the change in the deferred tax asset/liability balance. Income tax credits are reported as a reduction of income tax expense in the year in which the credits are generated.

Fair Value of Financial Instruments

The fair value of our long-term debt is estimated using a discounted cash flow analysis based on the incremental borrowing rates currently available to us for loans with similar terms and maturities. At December 31, 2007, the fair value is not materially different than our carrying value. The fair value of trade receivables, trade payables and letters of credit approximate the carrying amount because of the short maturity of these instruments.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**1. Summary of Significant Accounting Policies (continued)**

Earnings per Common Share

Basic earnings per share is computed based on the average number of common shares outstanding. Diluted earnings per share reflects the increase in average common shares outstanding that would result from the assumed exercise of outstanding stock options, calculated using the treasury stock method.

Stock Split

During 2005, the Board of Directors declared a two for one stock split in the form of a 100% stock dividend distributed on June 6, 2005. All share and per share information has been restated to reflect the stock split.

Goodwill

In accordance with Statement of Financial Accounting Standard No. 142, ("SFAS 142"), "Goodwill and Other Intangible Assets," we tested goodwill for impairment as of December 31, 2007 and 2006 and determined that no impairment loss was necessary. We will continue to test goodwill for impairment at least annually.

Tariffs imposed on wooden bedroom furniture imported from China

Tariff expense is based on the most current rates published by the Department of Commerce. These rates are potentially subject to an administrative review process starting approximately one year after the publication date. The final amounts will depend on whether administrative reviews are performed and the outcome of those reviews, if any, on the vendors we purchase from.

Use of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Changes in such estimates may affect amounts reported in future periods.

**2. Property, Plant and Equipment**

	Depreciable lives (in years)	(in thousands)	
		<u>2007</u>	<u>2006</u>
Land and buildings .....	20 to 50	\$ 41,874	\$ 40,887
Machinery and equipment.....	5 to 12	80,589	79,051
Office furniture and equipment.....	3 to 10	1,377	1,452
Construction in progress .....		<u>61</u>	<u>2,071</u>
Property, plant and equipment, at cost.....		<u>123,901</u>	123,461
Less accumulated depreciation .....		<u>80,003</u>	<u>74,302</u>
Property, plant and equipment, net.....		<u>\$ 43,898</u>	<u>\$ 49,159</u>

**3. Debt**

	(in thousands)	
	<u>2007</u>	<u>2006</u>
6.73% Senior notes due through May 3, 2017 .....	\$25,000	
7.43% Senior notes due through November 18, 2007.....		\$1,428
6.94% Senior notes due through May 3, 2011 .....	<u>5,714</u>	<u>7,143</u>
Total .....	<u>30,714</u>	8,571
Less current maturities .....	<u>1,428</u>	<u>2,857</u>
Long-term debt, exclusive of current maturities .....	<u>\$29,286</u>	<u>\$5,714</u>

Annual principal requirements are \$1.4 million in each of 2008, 2009, and 2010, \$5.0 million in 2011, and \$3.6 million in 2012.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**3. Debt (continued)**

At December 31, 2007, no borrowings were outstanding under a revolving credit facility that provides for maximum borrowings of \$25.0 million and matures in August 2009. Interest is payable monthly at the reserve adjusted LIBOR plus .50% per annum (4.85% on December 31, 2007) or, at our option, prime minus 1.0% (7.25% on December 31, 2007). We utilize letters of credit to collateralize certain insurance policies and inventory purchases. Outstanding letters of credit at December 31, 2007 were \$1.6 million.

We received \$25 million in proceeds from a private note placement on April 2007. This note bears interest at 6.73% per annum and is payable in seven equal principal payments starting in May 2011, with the final payment due in May 2017. The above loan agreements require us to maintain certain financial covenants, including a limit on total debt and a fixed charge coverage ratio.

**4. Income Taxes**

The provision for income taxes consists of (in thousands):

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Current:			
Federal .....	\$ 5,730	\$ 9,440	\$12,198
State .....	<u>1,072</u>	<u>845</u>	<u>1,101</u>
Total current .....	<u>6,802</u>	<u>10,285</u>	<u>13,299</u>
Deferred:			
Federal .....	(3,439)	(1,158)	(543)
State .....	<u>(517)</u>	<u>(174)</u>	<u>(82)</u>
Total deferred .....	<u>(3,957)</u>	<u>(1,332)</u>	<u>(625)</u>
Income taxes .....	<u>\$ 2,845</u>	<u>\$ 8,954</u>	<u>\$12,674</u>

A reconciliation of the difference between the federal statutory income tax rate and the effective income tax rate follows:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Federal statutory rate .....	<u>35.0%</u>	35.0%	35.0%
State tax, net of federal benefit .....	4.9	3.0	2.5
State tax credits and adjustments .....		(.8)	(.7)
Increase in cash surrender value of life insurance policies .....	(4.7)	(1.4)	(.9)
Deduction for qualified domestic production activities .....	(.8)	(.4)	(.5)
Tax-exempt interest income .....	(1.4)	(.5)	
Other, net .....	(.5)	(.1)	(.1)
Effective income tax rate .....	<u>32.5%</u>	<u>34.8%</u>	<u>35.3%</u>

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**4. Income Taxes (continued)**

The income tax effects of temporary differences that comprise deferred tax assets and liabilities at December 31 follow (in thousands):

	<u>2007</u>	<u>2006</u>
Current deferred tax assets (liabilities):		
Accounts receivable .....	\$ 421	\$ 594
Employee benefits.....	2,872	3,226
Other accrued expenses.....	88	108
Net current deferred tax asset .....	<u>\$ 3,381</u>	<u>\$ 3,928</u>
Noncurrent deferred tax liabilities (assets):		
Property, plant and equipment.....	\$7,225	\$9,334
Employee benefits.....	(1,913)	(1,912)
Other accrued expenses	(488)	
Net noncurrent deferred tax liability .....	<u>\$ 4,824</u>	<u>\$ 7,422</u>

We adopted the provision of Financial Standards Accounting Board Interpretation No. 48 Accounting for Uncertainty in Income Taxes ("FIN 48") an interpretation of FASB Statement No. 109 on January 1, 2007. As a result of the implementation of FIN 48, we recognized no material adjustment in the liability for unrecognized income tax benefits.

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

Unrecognized tax benefits balance at January 1, 2007.....	\$ 1,027
Gross increases for tax positions of prior years .....	7
Gross decreases for tax positions of prior years .....	
Settlements .....	
Lapse of statute of limitations.....	<u>(43)</u>
Unrecognized tax benefits balance at December 31, 2007 .....	<u>\$ 991</u>

We recognize interest and penalties related to uncertain tax positions in income tax expense. As of January 1, 2007 and December 31, 2007, we had approximately \$400,000 and \$431,000 of accrued interest related to uncertain tax positions, respectively.

Total amount of unrecognized tax benefits that would affect our effective tax rate if recognized is \$899,000 as of December 31, 2007 and \$923,000 as of January 1, 2007. The tax years 2004-2006 remain open to examination by major taxing jurisdictions to which we are subject.

**5. Stockholders' Equity**

For the three years ending December 31, 2007, we have used \$70.1 million of cash to purchase 3.1 million shares of our common stock on the open market at an average price of \$22.47. At December 31, 2007, we have approximately \$19.0 million available on the current Board of Directors authorization to acquire additional shares.

In addition to common stock, authorized capital includes 1,000,000 shares of "blank check" preferred stock. None was outstanding during the three years ended December 31, 2007. The Board of Directors is authorized to issue such stock in series and to fix the designation, powers, preferences, rights, limitations and restrictions with respect to any series of such shares. Such "blank check" preferred stock may rank prior to common stock as to dividend rights, liquidation preferences or both, may have full or limited voting rights and may be convertible into shares of common stock.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

5. **Stockholders' Equity (continued)**

Basic and diluted earnings per share are calculated using the following share data (in thousands):

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Weighted average shares outstanding for basic calculation.....	<b>10,478</b>	11,649	12,766
Effect of stock options.....	<u>199</u>	<u>275</u>	<u>388</u>
Weighted average shares outstanding for diluted calculation.....	<b><u>10,677</u></b>	<u>11,924</u>	<u>13,154</u>

6. **Stock Based Compensation**

Effective January 1, 2006, we adopted Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment," ("SFAS 123 (R)") using the modified-prospective-transition method. Under this transition method, compensation cost in 2007 and 2006 includes options granted prior to but not vested as of December 31, 2005, and options granted in 2006 and 2007. Therefore, results for 2005 have not been restated.

The reported net income and earnings per share for 2005 have been presented below to reflect the impact of the adoption of SFAS No. 123 (R) had we been required to adopt this standard in 2005.

	<u>2005</u>
Net income as reported.....	\$23,231
Deduct: Total stock-based compensation expense determined under fair value based method for all awards, net of related tax effects.....	<u>628</u>
Pro forma net income.....	<u>\$22,603</u>
Earnings per share:	
Basic – as reported.....	<u>\$ 1.82</u>
Basic – pro forma.....	<u>\$ 1.77</u>
Diluted – as reported.....	<u>\$ 1.77</u>
Diluted – pro forma.....	<u>\$ 1.72</u>

As of December 31, 2007, there was approximately \$1.4 million of unrecognized compensation cost related to unvested share-based compensation awards granted. That cost is expected to be recognized over the next three to four years.

Our stock option plans provide for the granting of stock options and stock awards up to an aggregate of 5,000,000 shares of common stock to employees and directors at prices equal to the market value of the stock on the dates the options were granted. The options granted have a term of 10 years from the grant date and granted options for employees vest ratably over a four to five year period. The fair value of each option is amortized into compensation expense on a straight-line basis between the grant date for the option and each vesting date. We have estimated the fair value of all stock option awards as of the date of the grant by applying the Black-Scholes pricing valuation model. The application of this valuation model involves assumptions that are judgmental and sensitive in the determination of compensation expense. The weighted average for key assumptions used in determining the fair value of options granted during 2007 follows:

Expected price volatility .....	<b>35.55%</b>
Risk-free interest rate .....	<b>3.47%</b>
Weighted average expected life in years .....	<b>5.45</b>
Dividend yield .....	<b>3.51%</b>
Forfeiture rate .....	<b>6.69%</b>

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**6. Stock Based Compensation (continued)**

Historical information was the primary basis for the selection of the expected volatility, expected dividend yield, forfeiture rate and the expected lives of the options. The risk-free interest rate was selected based upon yields of U.S. Treasury issues with a term equal to the expected life of the option being valued.

Stock option activity for the three years ended December 31, 2007, follows:

	Number of shares	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2004 .....	1,217,400	\$13.45	5.8	
Exercised .....	(469,000)	13.57		
Granted .....	<u>106,728</u>	24.09		
Outstanding at December 31, 2005 .....	855,128	14.71	5.7	
Lapsed .....	(25,000)	18.05		
Exercised .....	(90,000)	12.35		
Granted .....	<u>185,275</u>	23.65		
Outstanding at December 31, 2006 .....	925,403	16.64	5.8	
<b>Lapsed</b> .....	(30,000)	24.04		
<b>Exercised</b> .....	(42,900)	12.41		
<b>Granted</b> .....	<u>187,985</u>	11.79		
<b>Outstanding at December 31, 2007</b> .....	<b><u>1,040,488</u></b>	<b>\$15.73</b>	<b>4.4</b>	<b>\$214</b>
<b>Exercisable at December 31, 2007</b> .....	<b><u>719,888</u></b>	<b>\$15.24</b>	<b>4.1</b>	<b>\$ 6</b>

At December 31, 2007, 29,016 shares were available for future grants and awards.

The average fair market value of options granted, and cash proceeds, tax benefits and intrinsic value related to total stock options exercised during 2007, 2006 and 2005 are as follows (in thousands, except per share data):

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Average fair market value of options granted (per share) .....	<b>\$ 3.25</b>	\$ 9.89	\$ 9.32
Proceeds from stock options exercised .....	<b>532</b>	1,111	6,362
Tax benefits related to stock options exercised ...	<b>92</b>	386	1,748
Intrinsic value of stock options exercised .....	<b>246</b>	1,046	4,730

**7. Employee Benefits Plans**

Defined Contribution Plan

We maintain a defined contribution plan covering substantially all of our employees and make discretionary matching and profit sharing contributions. The total plan cost, including employer contributions, was \$1.1 million in 2007, \$1.5 million in 2006 and \$1.7 million in 2005.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**7. Employee Benefits Plans (continued)**

Pension Plans

In July 2006, we announced our decision to terminate our defined benefit pension plan (the "Plan"). No benefits have accrued under the plan since it was frozen in December 1995, at which time our contributions to a 401(k) savings plan became the primary retirement benefit. Final distribution of assets and termination of our defined benefit pension plan occurred during 2007, resulting in a settlement charge to earnings of \$6.6 million pretax, or \$4.5 million after taxes, and a final cash contribution of \$1.6 million. We made no cash contributions to the Stanley Retirement Plan in 2006. Our supplemental plan (a nonqualified plan) was not affected by the termination.

We adopted the provisions of Statement of Financial Accounting Standards No. 158, "Employers' Accounting for Defined Benefit Pension and other Postretirement Plans, an Amendment of FASB Statements No. 87, 88, 106 and 132 (R)," as of December 31, 2006.

The financial status of the plans at December 31 follows (in thousands):

	<u>2007</u>		<u>2006</u>	
	<u>Stanley Retirement Plan</u>	<u>Supple- mental Plan</u>	<u>Stanley Retirement Plan</u>	<u>Supple- mental Plan</u>
Change in benefit obligation:				
Beginning benefit obligation .....	<b>\$15,065</b>	<b>\$ 1,979</b>	\$14,197	\$ 2,084
Interest cost .....	157	115	818	110
Actuarial loss .....	408	(14)	2,479	(57)
Benefits paid .....	(96)	(159)	(2,429)	(158)
Plan termination payments .....	<u>(15,534)</u>			
Ending benefit obligation .....	<u>          </u>	<u>1,921</u>	<u>15,065</u>	<u>1,979</u>
Change in plan assets:				
Beginning fair value of plan assets .....	13,914		15,254	
Actual return on plan assets .....	113		1,089	
Employer contributions .....	1,603	159		158
Benefits paid .....	<u>(15,630)</u>	<u>(159)</u>	<u>(2,429)</u>	<u>(158)</u>
Ending fair value of plan assets .....	<u>          </u>	<u>          </u>	<u>13,914</u>	<u>          </u>
Funded status .....	<u>\$          </u>	<u>\$ (1,921)</u>	<u>\$ (1,151)</u>	<u>\$ (1,979)</u>
Amount recognized in the consolidated balance sheet:				
Current liabilities .....		<b>\$ (159)</b>	\$ (1,151)	\$ (159)
Non current liabilities .....		<b>(1,762)</b>		(1,820)
Total .....	<u>\$          </u>	<u>\$ (1,921)</u>	<u>\$ (1,151)</u>	<u>\$ (1,979)</u>

In 2006, in order to provide the necessary liquidity for final distribution of plan assets, we moved plan assets to short term investments.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**7. Employee Benefits Plans (continued)**

Components of pension cost follow (in thousands):

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Interest cost.....	\$ 272	\$ 928	\$ 939
Expected return on plan assets.....	(188)	(982)	(1,009)
Net amortization and deferral.....	<u>219</u>	<u>500</u>	<u>437</u>
Net cost.....	303	446	367
Settlement expense.....	<u>6,606</u>	<u>904</u>	<u>985</u>
Total expense .....	<u>\$ 6,909</u>	<u>\$1,350</u>	<u>\$1,352</u>

The assumptions used to determine the plans' financial status and pension cost were:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Discount rate for funded status .....	6.20% (a)	5.75%/5.00%(b)	5.50%
Discount rate for pension cost.....	5.75%/5.00%(b)	5.50%	5.50%
Return on assets .....		6.50%	6.50%

(a) Rate relates to the Supplemental Plan.

(b) The 5.75% relates to the Supplemental Plan. The Stanley Retirement Plan used a discount rate of 5.00%, which is the rate that was used at distribution.

Estimated future benefit payments for the supplemental plan are \$158,000 in 2008, \$156,000 in 2009, \$154,000 in 2010, \$151,000 in 2011, \$152,000 in 2012, and a total of \$740,000 from 2013 through 2017.

Our pension expense is developed from actuarial valuations. Interest rates used in these valuations are key assumptions, including discount rates used in determining the present value of future benefit payments and expected return on plan assets, which are reviewed and updated on an annual basis at the beginning of each year. We are required to consider current market conditions, including changes in interest rates, in making assumptions. In establishing our expected return on assets assumption, we review asset allocation considering plan maturity and develop return assumptions based on different asset classes adjusting for plan operating expenses. The return assumptions are established after reviewing historical returns of broader market indexes, as well as historical performance of the investments of The Stanley Retirement Plan. For 2007, the discount rate was based on the rate at which benefits would be calculated on the distribution date and the return on assets was based on returns expected from short term investments.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**7. Employee Benefits Plans (continued)**

Postretirement Benefits Other Than Pensions

We provide health care benefits to eligible retired employees between the ages of 55 and 65 and provide life insurance benefits to eligible retired employees from age 55 until death. The plan's financial status at December 31, the measurement date, follows (in thousands):

	<u>2007</u>	<u>2006</u>
Change in benefit obligation:		
Beginning benefit obligation .....	\$ 2,876	\$ 3,298
Service cost.....	79	71
Interest cost.....	172	155
Actuarial (gain) loss.....	141	(299)
Plan participants' contributions .....	193	170
Benefits paid.....	(507)	(435)
Amendments .....		(84)
Ending benefit obligation .....	<u>2,954</u>	<u>2,876</u>
Change in plan assets:		
Beginning fair value of plan assets .....		
Employer contributions.....	314	265
Plan participants' contributions .....	193	170
Benefits paid.....	(507)	(435)
Ending fair value of plan assets .....		
Funded status .....	<u>\$(2,954)</u>	<u>\$(2,876)</u>
Amount recognized in the consolidated balance sheet:		
Current liabilities.....	\$ 295	\$ 251
Non current liabilities.....	<u>2,659</u>	<u>2,625</u>
Total .....	<u>\$ 2,954</u>	<u>\$ 2,876</u>

Components of net periodic postretirement benefit cost were (in thousands):

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Service cost .....	\$ 79	\$ 71	\$ 88
Interest cost .....	172	155	183
Amortization of transition obligation .....	122	122	130
Amortization of net actuarial loss .....	39	27	66
Net periodic postretirement benefit cost.....	<u>\$412</u>	<u>\$375</u>	<u>\$467</u>

The assumptions used to determine the plan's financial status and postretirement benefit cost:

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Discount rate for funded status.....	6.05%	5.75%	5.50%
Discount rate for postretirement benefit cost.....	5.75%	5.50%	5.50%
Health care cost assumed trend rate for next year .....	8.00%	9.00%	9.50%
Rate that the cost trend rate gradually declines to .....	5.50%	5.50%	5.50%
Year that the rate reaches the rate it is assumed to remain at .....	2010	2010	2010

An increase or decrease in the assumed health care cost trend rate of one percentage point in each future year would affect the accumulated postretirement benefit obligation at December 31, 2007 by approximately \$156,000 and the annual postretirement benefit cost by approximately \$20,200.

Estimated future benefit payments are \$295,000 in 2008, \$290,000 in 2009, \$287,000 in 2010, \$274,000 in 2011, 277,000 in 2012 and a total of \$1.4 million from 2013 through 2017.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**7. Employee Benefits Plans (continued)**

Since the postretirement benefits other than pension do not cover any benefits after age 65, the Medicare Prescription Drug Act will have no impact on the benefits provided under this plan.

The amounts in accumulated other comprehensive income that have not yet been recognized as components of net periodic benefit cost at December 31, 2007, are as follows (in thousands):

	Stanley Retirement <u>Plan</u>	Supplemental <u>Plan</u>	Other Postretirement <u>Benefits</u>
Net loss .....		\$207	\$ 742
Net transition obligation.....	_____		582
Total .....	=====	<u>\$207</u>	<u>\$1,324</u>

The amounts in accumulated other comprehensive incomes that are expected to be recognized as components of net periodic benefit cost during 2008 are as follows (in thousands):

	Stanley Retirement <u>Plan</u>	Supplemental <u>Plan</u>	Other Postretirement <u>Benefits</u>
Net loss .....			\$ 23
Net transition obligation.....	_____	_____	122
Total .....	=====	=====	<u>\$145</u>

Deferred Compensation

We have a deferred compensation plan, funded with life insurance policies, which permitted certain management employees to defer portions of their compensation and earn a fixed rate of return. No deferrals have been made since 1991. The accrued liabilities relating to this of \$1.7 million at December 31, 2007 and 2006 are included in accrued salaries, wages and benefits and other long-term liabilities. The cash surrender value, net of policy loans, is included in other assets. Policy loan interest of \$1.5 million, \$1.3 million and \$1.2 million was charged to interest expense in 2007, 2006 and 2005, respectively.

**8. Restructuring Charge**

In the fourth quarter of 2007, we approved a plan to convert our Martinsville, Virginia facility from a manufacturing to a warehouse operation. As a result, we recorded a charge to cost of goods sold of \$3.6 million in the fourth quarter of 2007, which consisted mainly of higher depreciation charges due to shorter useful lives of machinery and equipment.

**9. Income for Continued Dumping and Subsidy Offset Act**

We recorded income of \$10.4 million, net of legal expenses from the receipt of funds under the Continued Dumping and Subsidy Offset Act of 2000 (CDSOA) and related settlement payments in connection with the case involving wooden bedroom furniture imported from China. The CDSOA provides for the distribution of monies collected by the U.S. Customs and Border Protection from antidumping cases to qualified domestic producers, in cases where domestic producers continue to invest in their technology, equipment, and people. CDSOA Funds recorded in 2006 were \$4.4 million, net of legal expenses and tariff adjustments.

**STANLEY FURNITURE COMPANY, INC.**  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

**10. Commitments and Contingencies**

We lease warehouse space, showroom space and certain technology equipment. Rental expenses charged to operations were \$2.7 million, \$3.2 million and \$3.5 million in 2007, 2006 and 2005, respectively. Future minimum lease payments are approximately as follows: 2008- \$781,000; 2009 - \$617,000; 2010 - \$70,000, 2011 - \$0 and 2012- \$0.

In the normal course of business, we are involved in claims and lawsuits, none of which currently, in management's opinion, will have a material adverse affect on our Consolidated Financial Statements.

**11. New Accounting Standards**

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 157, "Fair Value Measurements" ("SFAS No. 157"). This standard clarifies the principle that fair value should be based on the assumptions that market participants would use when pricing an asset or liability. Additionally, it establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. We have not yet determined the impact that the implementation of SFAS No. 157 will have on our results of operations or financial condition. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007.

**12. Quarterly Results of Operations (Unaudited)**

(in thousands, except per share data)

<b>2007 Quarters:</b>	<b><u>First</u></b>	<b><u>Second</u></b>	<b><u>Third</u></b>	<b><u>Fourth</u></b>
<b>Net Sales .....</b>	<b>\$75,108</b>	<b>\$67,722</b>	<b>\$73,181</b>	<b>\$66,836</b>
<b>Gross profit .....</b>	<b>13,494</b>	<b>13,640</b>	<b>12,749</b>	<b>7,027</b>
<b>Net income .....</b>	<b>1,676</b>	<b>(2,376)(1)</b>	<b>1,635</b>	<b>4,967(2)(3)</b>
<b>Net income per share:</b>				
<b>Basic .....</b>	<b>\$ .16</b>	<b>\$ .23</b>	<b>\$ .16</b>	<b>.48(2)(3)</b>
<b>Diluted .....</b>	<b>.15</b>	<b>.23</b>	<b>.16</b>	<b>.48(2)(3)</b>
<b>Dividend paid per share .....</b>	<b>.10</b>	<b>.10</b>	<b>.10</b>	<b>.10</b>
<b>2006 Quarters:</b>				
<b>Net sales .....</b>	<b>\$83,524</b>	<b>\$77,476</b>	<b>\$75,911</b>	<b>\$70,636</b>
<b>Gross profit .....</b>	<b>19,758</b>	<b>17,618</b>	<b>14,960</b>	<b>12,532</b>
<b>Net income .....</b>	<b>5,392</b>	<b>3,937</b>	<b>2,996</b>	<b>4,456(4)</b>
<b>Net income per share:</b>				
<b>Basic .....</b>	<b>\$ .44</b>	<b>\$ .33</b>	<b>\$ .26</b>	<b>\$ .41(4)</b>
<b>Diluted .....</b>	<b>.43</b>	<b>.32</b>	<b>.26</b>	<b>.40(4)</b>
<b>Dividend paid per share .....</b>	<b>.08</b>	<b>.08</b>	<b>.08</b>	<b>.08</b>

(1) Includes pension plan termination charge of \$4.5 million, or \$.42 per share.

(2) Includes \$7.0 million, or \$.66 per share, of income from Continued Dumping and Subsidy Offset Act receipts.

(3) Includes pretax restructuring charge of \$3.6 million (\$2.4 million after tax) or \$.23 per share, for the conversion of one of our manufacturing facilities to a warehouse operation.

(4) Includes \$2.9 million, or \$.26 per share, of income from Continued Dumping and Subsidy Offset Act receipts.

STANLEY FURNITURE COMPANY, INC.  
SCHEDULE II – VALUATION AND QUALIFYING ACCOUNTS  
For each of the Three Years in the Period Ended December 31, 2007  
(in thousands)

Column A	Column B	Column C	Column D	Column E
Descriptions	Balance at Beginning of Period	Charged (Credited) to Costs & Expenses	Deductions	Balance at End of Period
<b>2007</b>				
Doubtful receivables .....	\$ 715	\$ 480	\$370(a)	\$ 825
Discounts, returns, and allowances .....	<u>839</u>	<u>(182)(b)</u>	<u>      </u>	<u>657</u>
	<u>\$1,554</u>	<u>\$ 298</u>	<u>\$ 370</u>	<u>\$1,482</u>
 2006				
Doubtful receivables .....	\$ 650	\$ 975	\$910(a)	\$ 715
Discounts, returns, and allowances .....	<u>916</u>	<u>(77)(b)</u>	<u>      </u>	<u>839</u>
	<u>\$1,566</u>	<u>\$ 898</u>	<u>\$910</u>	<u>\$1,554</u>
 2005				
Doubtful receivables .....	\$1,050	\$(213)	\$187(a)	\$ 650
Discounts, returns, and allowances .....	<u>911</u>	<u>5(b)</u>	<u>      </u>	<u>916</u>
	<u>\$1,961</u>	<u>\$(208)</u>	<u>\$187</u>	<u>\$1,566</u>

(a) Uncollectible receivables written-off, net of recoveries.

(b) Represents net increase (decrease) in the reserve.

**Subsidiaries**

The following is a list of subsidiaries of Stanley Furniture Company, Inc. as of December 31, 2007:

<b>Name of Subsidiary</b>	<b>Jurisdiction of Organization</b>
Stanley Furniture of Martinsville, LLC	Virginia
Stanley Furniture of Stanleytown, LLC	Virginia
Stanley Furniture of Lexington, LLC	North Carolina
Stanley Furniture of Robbinsville, LLC	North Carolina

**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (Nos. 33-58396, 33-67218, 33-58797, 33-56721, 333-45402, and 333-59722) of Stanley Furniture Company, Inc. of our report dated January 28, 2008 relating to the financial statements, financial statement schedule and the effectiveness of internal control over financial reporting, which appears in this Form 10-K.

PricewaterhouseCoopers LLP  
Richmond, Virginia  
February 4, 2008

I, Jeffrey R. Scheffer, certify that:

1. I have reviewed this annual report on Form 10-K of Stanley Furniture Company, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 4, 2008

/s/Jeffrey R. Scheffer  
Jeffrey R. Scheffer  
Chief Executive Officer

I, Douglas I. Payne, certify that:

1. I have reviewed this annual report on Form 10-K of Stanley Furniture Company, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 4, 2008

/s/Douglas I. Payne  
Douglas I. Payne  
Chief Financial Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Stanley Furniture Company, Inc. (the "Company") Annual Report on Form 10-K for the period ended December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jeffrey R. Scheffer, Chief Executive Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- (1). The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2). The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 4, 2008

By: /s/Jeffrey R. Scheffer  
Jeffrey R. Scheffer  
Chief Executive Officer

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Stanley Furniture Company, Inc. (the "Company") Annual Report on Form 10-K for the period ended December 31, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Douglas I. Payne, Chief Financial Officer of the Company, certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

- (1). The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2). The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: February 4, 2008

By: /s/Douglas I. Payne  
Douglas I. Payne  
Chief Financial Officer